

BURGESS

PIGMENT COMPANY

Price Increase Notification
Effective January 1, 2018

Dear Valued Customer:

While we strive to manage costs wherever possible and to minimize any price increase to our customers, we find it necessary to raise prices as our efforts to improve productivity, efficiency, and reduce energy consumption continue to be outpaced by raw materials, crude, chemical, electricity, production, packaging, general overhead admin & insurance, process, and transportation cost increases.

As a result, we must increase all grades an average of 5 - 8% effective for all shipments, domestic and export, on or after January 1, 2018, or as contracts allow. Certain market segments will realize significantly higher increases depending upon grade, form, package, and volume. Our continuing goal is to deliver the best possible Quality and Service with the most favorable economics. This increase will allow us to maintain these proven standards. We wish to take this opportunity to thank you for your business and we look forward to the privilege to be of service in the future.

Sincerely yours,



Thomas O. Adrien
Executive Vice President
Sales & Marketing Manager

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